Exploratory Consultation

The future of the electronic communications sector and its infrastructure

Fields	marked	with *	are	mandatory	١.

1. Introduction

At a time when digital technologies play an increasingly prominent role in social, economic, and political life worldwide, Europe's digitalisation is essential for its prosperity, as long as it is human-centric and respects our common EU values and the rights, dignity and integrity of the individual.

Digital technologies can be used to deliver services to people and make the EU's economy greener, more resilient and more inclusive, leaving no one behind. Booming technologies like connected objects, upcoming innovations in Artificial Intelligence ("AI"), or high-performance computing mean that the digital transformation will play an even bigger role in the everyday lives of Europeans; and a bigger role in securing its competitiveness. This is why the EU needs performant, sustainable digital infrastructure, starting with reliable network connections.

A sustainable digital infrastructure for connectivity is critical to take advantage of the benefits of digitalisation, for further technological developments and for the Union's digital leadership and autonomy. Reliable, fast and secure connectivity is a must for everybody and everywhere in the Union, including in rural and remote areas. The "Digital Decade" vision launched by the European Commission in 2021[1] and enshrined in the Digital Decade Policy Programme[2] in December 2022, further highlights the importance of the connectivity infrastructure, and accordingly sets political targets for 2030.[3] Concretely, by 2030, networks with gigabit speeds should become available to those who need or wish to have such capacity.

Digital markets and, in particular connectivity markets, are also facing transformative technological and market developments in the form of e.g. cloudification of networks, transition to edge computing, requirements for operation in the metaverse, for AI, etc. Moreover, they are not isolated from the challenging geopolitical and economic situation

overall.

New generations of mobile communications will require massive investments in fibre and densification of antennas. New performance will enable critical use cases and the connection of objects. These developments will likely have a significant impact on the business model of providers of electronic communications networks ("ECNs"), as well as of other actors in the value chain. In light of this, it is important to broadly reflect on how to secure a resilient connectivity architecture based on a sustainable business model able to support our digital future in the EU.

Now is therefore a key moment to have a comprehensive look at the connectivity sector and investigate where it stands, and what would be the needs for the future. The European Commission therefore launches the present exploratory consultation on the vision for the future of the connectivity sector and of the connectivity infrastructure.

Pursuant to Better Regulation rules, an exploratory consultation is preliminary in nature, and targets those that may provide insights to determine if any problem exists and could be addressed by EU action, or sketch the potential scope of a genuinely new policy.

The consultation is available in English, French and German, and it is open for responses through the EUSurvey tool for 12 weeks.

The questionnaire of the present consultation is structured along four sections and each of the sections includes a short introductory explanation of its background and rationale:

- Technological and market developments: impacts on future networks and business models for electronic communications
- Fairness for consumers
- Barriers to the Single Market
- Fair contribution by all digital players

Questions can be left blank. However, in order to be able to see different perspectives we welcome replies from all types and categories of respondents, also on questions that might prima facie not fall in their remit or knowledge.

Please make sure to save a draft of the questionnaire regularly as you fill it in, and to submit the questionnaire ("submit" button at the very end) before the end of the consultation period.

You can download the questionnaire in PDF format before starting to help you with the preparations or discussions within your organisation. You will be able to download an

electronic copy of your replies.

If you have any questions or problems regarding this exploratory consultation, please contact CNECT-FUTURE OF CONNECTIVITY@ec.europa.eu.

2. Background

2.1 Technology and market situation and challenges

As the importance of connectivity increases, massive investments in network infrastructure are needed in order to accommodate and integrate new technologies while at the same time attending to growing redundancy and cybersecurity requirements. Deployments in 5G and 6G (i.e. TeraBit capacities and sub-millisecond latency, answering to future network requirements) and new generations of mobile communications will require massive investments in fibre and densification of antennas. An increase in traffic volume, with low latency requirement is reported and this trend is likely to continue in the future. In Europe, but also elsewhere, one can witness a very fast evolving market where new revolutionary digital developments are to be expected (e.g. metaverse, Web 3.0). Network virtualisation, software defined networks ("SDNs"), private networks, network slicing and network sharing become increasingly common and one can observe the convergence between connectivity, computing (high performance computing (HPC)), edge computing, AI and storage (edge clouds).

Moreover, there is a tendency to separate different market elements (delayering), e.g. fibre and wholesale-only operators, and tower companies; while hyperscalers are investing in their own cable infrastructure. As regards data traffic, one can observe developments such as compression techniques, which allow a more efficient data transmission, as well as the practice of certain content providers to bring their content closer to the end-user by way of own infrastructure or the use of Content Delivery Networks ("CDNs").

Internet value chain has become increasingly complex, e.g. where mobile network operators are starting to deploy edge cloud infrastructure and to partner with hyperscalers. Cloud providers are beginning to offer last-mile networks to industrial clients using private 5G mobile networks. CDNs are increasingly integrated into cloud based "infrastructure/platform as a

^[1] Communication from the Commission to the European Parliament, the Council, the European Economic and Social Committee and the Committee of the Regions, "2030 Digital Compass: the European way for the Digital Decade", COM(2021) 118 final, 9.3.2021.

^[2] Decision (EU) 2022/2481 of the European Parliament and of the Council of 14 December 2022 establishing the Digital Decade Policy Programme 2030 ("Digital Decade Policy Programme 2030"), OJ L 323, 19.12.2022, p. 4.

^[3] See Art. 4 Digital Decade Policy Programme 2030.

service". Mobile network operators are no longer the only players partnering with vertical industries to set up 5G local networks: vendors and cloud operators are equally ready and well equipped to play a role in these new markets. One can witness the emergence of vertically integrated global companies (such as Google, Amazon or Apple who also deploy their own submarine cables or backhaul).

The market of connected devices and applications is evolving very fast, with new technological developments, such as augmented and immersive reality, blockchain, digital twins, and Al. In the longer term, interoperable internet applications are expected to create consistent perceptions: this vision (sometimes referred to as "metaverse") represents a future transformative frontier of the digital environment. Also developments such as "softwarisation" and virtualisation of networks; cloud functionalities and Al, edge computing will lead to architectural changes in connectivity infrastructure.

2.2 Demand situation

Increasingly competitive and deregulated markets have over the last decades resulted in competitive and affordable prices and choices for European consumers. Broadband coverage of rural areas remains challenging (8.5% of households not covered by any fixed network). 4G is widely available also in rural areas while 5G coverage accounts for only 34.7% of populated rural areas.[4] End-users as well as businesses are however increasingly dependent on internet access (fixed and mobile) and on the services and content available through this access. This has also resulted in an observed increased demand for faster broadband connections. The changes arising from the current market and technological developments would likely affect all European consumers and end-users, including SMEs. Rising inflation and the significant increase in the cost of energy will likely result in higher costs for internet service and content providers, despite the shift to the more energy efficient technologies of fibre and 5G.

2.3 Investment situation

Massive investments in network infrastructure are still needed to achieve Europe's Digital Decade goals. The latest estimates quantify the investment needs until 2030 at around EUR 174 billion.[5] Some European providers of electronic communication networks and services, especially incumbents, claim that they suffer from a decreasing market valuation and lower return on investment, especially when compared to companies in the US (including both overthe-top players ("OTTs") and infrastructure operators). They also claim that their alleged declining margins and increasing costs would put their future network investments at risk as, due to the current uncertainties (high inflation, hikes in interest rates and geopolitical tensions), capital markets appear to be more prone to focus on assets with short-term returns /profitability and to prefer solutions that protect them from demand risk.

 [4] Digital Economy and Society Index (DESI) – September 2022. [5] This figure includes the coverage by 5G of major transport paths and does not take into account potential cost reduction thanks to the simultaneous deployment of fixed and mobile Gigabit networks. Source: "Investment and funding people for the Digital Decade targets" study upcoming.
and funding needs for the Digital Decade targets" study, upcoming.
3. About you
- About you
*Language of my contribution
English
French
German
*I am giving my contribution as
Academic/research institution
Business association
Company/business
Consumer organisation
EU citizen
Non-EU citizen
Non-governmental organisation (NGO)
Public authority
Trade union
Other
* Please, specify "Other"
100 character(s) maximum
Type of Company/Business
If more categories apply to your business, please select the one with more revenues
Electronic Communications Network (ECN) provider
Internet content provider
Cloud/Hosting provider

Broadcaster

Other

OEM / vendor

* Please, specify "Other"	
100 character(s) maximum	
* =	
* First name	
*Surname	
* Email (this won't be published)	
*Scope	
International	
European	
National	
Regional	
Local	
*Level of governance	
Local Authority	
Local Agency	
*Level of governance	
Parliament	
Ministry/Government	
Authority	
Agency	
*Organisation name	
255 character(s) maximum	

*Organisation size

- Micro (1 to 9 employees)
- Small (10 to 49 employees)
- Medium (50 to 249 employees)
- Large (250 or more)

*Country of origin

Please add your country of origin, or that of your organisation.

This list does not represent the official position of the European institutions with regard to the legal status or policy of the entities mentioned. It is a harmonisation of often divergent lists and practices.

- AF Afghanistan
- AL Albania
- DZ Algeria
- AD Andorra
- O AO Angola
- AG Antigua and Barbuda
- AR Argentina
- AM Armenia
- AU Australia
- AT Austria
- AZ Azerbaijan
- BS Bahamas
- BH Bahrain
- BD Bangladesh
- BB Barbados
- BY Belarus
- BE Belgium
- BZ Belize
- BJ Benin
- BT Bhutan
- BO Bolivia
- BA Bosnia and Herzegovina
- BW Botswana

- BR Brazil
- BN Brunei Darussalam
- BG Bulgaria
- BF Burkina Faso
- BI Burundi
- CV Cabo Verde
- KH Cambodia
- CM Cameroon
- CA Canada
- CF Central African Republic
- TD Chad
- CL Chile
- CN China
- OCO Colombia
- KM Comoros
- CG Congo
- CR Costa Rica
- CI Côte D'Ivoire
- HR Croatia
- CU Cuba
- CY Cyprus
- CZ Czechia
- CD Democratic Republic of the Congo
- DK Denmark
- DJ Djibouti
- DM Dominica
- DO Dominican Republic
- EC Ecuador
- EG Egypt
- SV El Salvador
- GQ Equatorial Guinea
- ER Eritrea
- EE Estonia
- SZ Eswatini

- ET Ethiopia
- FJ Fiji
- FI Finland
- FR France
- GA Gabon
- GM Gambia
- GE Georgia
- DE Germany
- GH Ghana
- GR Greece
- GD Grenada
- GT Guatemala
- ON Guinea
- GW Guinea Bissau
- GY Guyana
- HT Haiti
- HN Honduras
- HU Hungary
- S Iceland
- N India
- D Indonesia
- IR Iran
- IQ Iraq
- IE Ireland
- IL Israel
- IT Italy
- JM Jamaica
- JP Japan
- O JO Jordan
- KZ Kazakhstan
- KE Kenya
- KI Kiribati
- KW Kuwait
- KG Kyrgyzstan

- LA Laos
- LV Latvia
- LB Lebanon
- LS Lesotho
- LR Liberia
- LY Libya
- LI Liechtenstein
- LT Lithuania
- LU Luxembourg
- MG Madagascar
- MW Malawi
- MY Malaysia
- MV Maldives
- ML Mali
- MT Malta
- MH Marshall Islands
- MR Mauritania
- MU Mauritius
- MX Mexico
- FM Micronesia
- MC Monaco
- MN Mongolia
- ME Montenegro
- MA Morocco
- MZ Mozambique
- MM Myanmar
- NA Namibia
- NR Nauru
- NP Nepal
- NL Netherlands
- NZ New Zealand
- NI Nicaragua
- NE Niger
- NG Nigeria

- KP North Korea
- MK North Macedonia
- NO Norway
- OM Oman
- PK Pakistan
- PW Palau
- PA Panama
- PG Papua New Guinea
- PY Paraguay
- PE Peru
- PH Philippines
- PL Poland
- PT Portugal
- QA Qatar
- MD Republic of Moldova
- RO Romania
- RU Russian Federation
- RW Rwanda
- KN Saint Kitts and Nevis
- LC Saint Lucia
- VC Saint Vincent and the Grenadines
- WS Samoa
- SM San Marino
- ST Sao Tome and Principe
- SA Saudi Arabia
- SN Senegal
- RS Serbia
- SC Seychelles
- SL Sierra Leone
- SG Singapore
- SK Slovakia
- SI Slovenia
- SB Solomon Islands
- SO Somalia

- ZA South Africa
- KR South Korea
- SS South Sudan
- ES Spain
- LK Sri Lanka
- SD Sudan
- SR Suriname
- SE Sweden
- CH Switzerland
- SY Syrian Arab Republic
- TJ Tajikistan
- TZ Tanzania
- TH Thailand
- TL Timor-Leste
- TG Togo
- TO Tonga
- TT Trinidad and Tobago
- TN Tunisia
- TR Turkey
- TM Turkmenistan
- TV Tuvalu
- UG Uganda
- UA Ukraine
- AE United Arab Emirates
- GB United Kingdom
- US United States of America
- UY Uruguay
- UZ Uzbekistan
- VU Vanuatu
- VE Venezuela
- VN Viet Nam
- YE Yemen
- ZM Zambia
- ZW Zimbabwe

The Commission will publish all contributions to this exploratory consultation. Your contribution will be published as submitted. If you consider that your replies to certain questions of the questionnaire are confidential, please mark those questions as confidential in the last "Confidentiality" section of the survey. Responses to questions marked as confidential will not be published.

If you include confidential information in any position paper or document uploaded to the questionnaire, please provide both a confidential and a non-confidential version. Information marked as confidential will not be published.

Access to such information is provided to the Commission staff on a 'need to know' basis. External contractors engaged by the Commission services may also have access to confidential data to the extent needed, and will be bound to confidentiality obligations pursuant to specific contractual obligations. Confidential data may also be shared with BEREC or the BEREC Office for the purposes of fulfilling their tasks provided the protection of confidentiality is ensured.

You can choose whether you or your organisation agrees to have your details published (on the Internet or in any other support) or to remain anonymous when your contribution is published.

If anonymity is requested, the requestor shall make sure that he/she is not identifiable either from any comments made in the reply or from any file attachment. Anonymity will also be ensured should the Commission engage an external contractor to process the information gathered during the consultation.

Please note that, for the purpose of transparency, the type of respondent (e.g., 'business association, 'consumer association', 'EU citizen') and country of origin, will always be published.

Opt in to select the privacy option that best suits you. Privacy options default based on the type of respondent selected. More information on the processing of personal data is available here.

*Contribution publication privacy settings

Public

Your name, the type of respondent that you responded to this consultation as, your country of origin and your contribution will be published.

Anonymous

The type of respondent that you responded to this consultation as, your country of origin and your contribution will be published as received. Your name will not be published. Please do not include any personal data in the contribution itself.

*Contribution publication privacy settings

Dublic

Organisation details and respondent details are published: The type of respondent that you responded to this consultation as, the name of the organisation on whose behalf you reply as well as its size, its country of origin and your contribution will be published. Your name will also be published.

Anonymous

Only organisation details are published: The type of respondent that you responded to this consultation as, the name of the organisation on whose behalf you reply as well as its size, its country of origin and your contribution will be published as received. Your name will not be published. Please do not include any personal data in the contribution itself if you want to remain anonymous.

I agree with the <u>data protection provisions</u>.

Section 1. Technological and market developments: impacts on future networks and business models for electronic communications

New generations of mobile communications will require massive investments in fibre and densification of antennas. New performance will enable critical use cases and the connection of objects. The growing requirement for strategic autonomy, security and sovereignty regarding key enabling technologies in the electronic communications area will also have a significant impact on future developments. In particular, the EU's 5G security toolbox[6] puts forward measures including restrictions on high-risk suppliers, some of which are likely to be present in existing networks and may require replacement over time.

Moreover, it is to be recalled that environmentally, information and communications technologies are an important enabler of emission reductions for many sectors in the economy, while at the same time they themselves need to make an effort to reduce their environmental footprint.

It is expected that technology will evolve towards the disaggregation of software and

hardware. This is likely to offer possibilities to reconfigure most electronic communications assets, hence leading to an optimisation of the value chain. In turn, hardware facilities will be subject to increasing network shared use between market actors, not only among electronic communications operators but also involving industry sectors. In particular, network slicing will enable new market actors in the sector to operate virtual networks almost as they would operate a proprietary physical network. Overall this could lead to the future network architecture becoming more a platform type of architecture.

European critical entities are more interconnected and interdependent, which makes them stronger and more efficient but also more vulnerable in case of an incident. In this context, the Commission recently proposed a Council Recommendation on a coordinated approach by the Union to strengthen the resilience of critical infrastructure. Furthermore, to respond to the increased exposure to cyber threats due to the increasing degree of digitalisation and interconnectedness of our society and the rising number of cyber malicious activities at global level, the Commission proposed in 2020, a directive introducing updated rules on cybersecurity of network and information systems. The NIS 2 Directive[7] entered into force in January 2023. The increased cyber threat may nevertheless trigger additional needs and increased costs for strengthening the cybersecurity, and the resilience and redundancy of networks.

Network virtualisation and cloudification is expected to have a similar impact on the business model of providers of ECNs as cloud computing has produced on the IT sector, i.e. transforming a large proportion of incremental investment costs into linear operational expenses (shifting CAPEX to OPEX). In this new context, other (specialised) players are likely to concentrate on hardware infrastructure investments (similarly to cloud service platforms at the moment) while a wide diversity of other players, incumbents as well as many new entrants, are likely to address market needs in the upper layers: namely software development, virtual connectivity services, and the actual applications. Already now there are new types of operators and business models (e.g. wholesale-only, independent tower companies ("towercos"), infrastructure sharing, co-investment). New cooperation models or consolidation trends might emerge from business ecosystems. Existing providers of ECNs will likely need or want to adapt to the new paradigm, possibly not only as connectivity providers but also as infrastructure-as-a-service provider or even innovative software provider.

^[6] Communication from the Commission to the European Parliament, the Council, the European Economic and Social Committee and the Committee of the Regions of 29 January 2020 on Secure 5G deployment in the EU - Implementing the EU toolbox, COM(2020) 50 final, 29.1.2020.

^[7] Directive (EU) 2022/2555 of the European Parliament and of the Council of 14 December 2022 on measures for a high common level of cybersecurity across the Union, amending Regulation (EU) No 910/2014 and Directive (EU) 2018/1972, and repealing Directive (EU) 2016/1148 ("NIS 2 Directive"), OJ L333, 27.12.2022, p. 80.

Questions

1. Which technological developments do you expect will have the largest impact on the electronic communications sector in the next 10 years? [We plan to report on the top 5 developments]

Use	dra	ag&drop or the up/down buttons to change the order or accept the initial order.
	:	Network virtualisation
	:	Open networks / network disaggregation and cloud RAN
	:	Edge cloud
	:	Artificial intelligence
	:	Terahertz communications (6G)
	:	Low orbit satellite communications
	:	Super precise geo-location
	:	Blockchain technology
	:	Quantum encryption
	:	Longer lasting battery technology
	:	Non cellular technologies[8]
	:	Other
Plea	se	specify "Other"
		aracter(s) maximum
Pleas	se	explain your answer
1000) cl	naracter(s) maximum

^[8] Examples of cellular networks are the well-known 2G, 3G, 4G and 5G mobile communication networks. In addition to these networks, other, non-cellular ones, exist in which the service area is not divided in separate and

distinct cells. Some examples of these technologies are Wi-Fi and DECT. These non-cellular technologies are already in use for IoT and M2M connectivity (for example LoRa and Sigfox technologies) and are expected to act as predominant enablers of IoT in the future.

	ological advances entail for the electronic communications sector? Character(s) maximum
7000	maracter (5) maximum
techno	at are the most urgent problems to address in terms of unleashing the full plogical potential of electronic communications and what (structural) impact will uture developments identified in Q.1 have on electronic communications
netwo	rks? (e.g. on the type/quality of the connectivity, on the networks' architecture
	oning, on the provision model for connectivity, other)
1000 0	character(s) maximum
4. Wha	at impact will the future developments identified in Q.1 have on providers of
	or on other infrastructure investors? (e.g. role, business models, investment
	s, transformation/development opportunities) [Multiple answers possible]
	Role
	Business models
	nvestment efforts
-	Transformation/development opportunities
	Other
Pleas	e specify "Other"
100 cl	naracter(s) maximum
Please	e explain your answer
1000	character(s) maximum

players or on other industrial players? (e.g. role, business model, investment effort	rts,
development opportunities, other) [Multiple answers possible]	
Role	
Business models	
Investment efforts	
Transformation/development opportunities	
Other	
* Please specify "Other"	
100 character(s) maximum	
Please explain your answer	
1000 character(s) maximum	
respective environmental footprint (notably CO2 emissions) of the main technolog blocks of the future networks (copper, fibre, 5G, 6G, edge clouds, etc.), notably terms of their operation? [Substantiate your answer as much as possible.] 1000 character(s) maximum	
7. Digitalisation is an important enabler of green and sustainable ambition. increased use of digital technologies is expected to reduce the environmental footp	
of many sectors. At the same time, the expected increase in data traffic may incre	
the environmental footprint of electronic communications. In your view, what will the overall impact on the environment? [Only one option can be selected]	
Significantly positive	
Moderately positive	
mederatory positive	
Negative	
 Negative Significantly negative 	

5. What impact will the future developments identified in Q.1 have on digital/online

Pleas	e explain your answer, and if possible, support your answer with concrete figures and/or
meası	urements
1000	character(s) maximum
8. Hc	ow do you expect ECNs to evolve/transform in the next 10 years and how will this
evolu	tion affect your business?
Pleas	e explain your answer
1000	character(s) maximum
signif their f	nat are in your view the key future market developments that are likely to icantly impact the electronic communications networks, their architecture and/or function? [We plan to report on the top 5 developments]
Use o	drag&drop or the up/down buttons to change the order or accept the initial order.
##	Development of independent infrastructure management companies
::	Emergence of virtually integrated network management entities (virtual network operators)
:	Network slicing services
::	Private local networks
:	Other
Pleas	se specify "Other"
	haracter(s) maximum
Pleas	e explain your answer
	character(s) maximum

10. Are there major obstacles to establish standards in relation to network access protocols and application programme interfaces (APIs) in order to support new service models and/or new network architectures?

O No				
Please exp	lain your answe	er		
1000 charac	cter(s) maximum			

Yes

11. What additional needs compared to today's baseline do you expect will be needed for strengthening cybersecurity / network resilience and the related expected costs (e. g. in terms of CAPEX, other) for the next five years, including as regards replacement of high-risk vendors? [Fill in the table and substantiate your answer as much as possible.]

	Description of additional needs	Expected costs in EUR million for next 10 years
1		
2		
3		
4		
5		

Please explain your answer
1000 character(s) maximum
12. What are the strengths, weaknesses, opportunities, and threats ("SWOT") for the
providers of electronic communications networks that shape their current and futu
operations?
Please describe Strengths, and explain your answer
1000 character(s) maximum
Please describe Weaknesses, and explain your answer
1000 character(s) maximum
Please describe Opportunities, and explain your answer
1000 character(s) maximum
Please describe Threats, and explain your answer
1000 character(s) maximum
12 How could providers of electronic communications naturally best adjust to the a
13. How could providers of electronic communications networks best adjust to the o

13. How could providers of electronic communications networks best adjust to the ongoing and future technological and market changes and be able to better compete globally and attract investors? [We plan to report on the top 5 developments]

Use drag&drop or the up/down buttons to change the order or <u>accept the initial order</u>.

By delayering / asset reorganisation

	::	By entering new segments across the internet value chain
	iii iii	By entering into cooperation/partnerships with actors from other segments of the internet value chain
	#	By network sharing
	III	By implementing innovative changes to the networks architecture or function
	#	No structural change required
	#	Other
		e specify "Other" aracter(s) maximum
		explain your answer haracter(s) maximum
		at would be the barriers to achieve the needed transformations [Use the number o select the level for each option]
Le	gal /	/administrative
Ec	ono	mic
Te	chn	ological
La	ck o	of R&D
Ot	her	
Ple	ease	e specify "Other"

100 character(s) maximum
Please explain your answer, in particular specifying how significant the barrier would be in your view 1000 character(s) maximum
15. What would be the expected yearly investment required to achieve the needed transformation of your company over the next five years? (In EUR million, and in % as percentage to the company yearly revenue).
% of yearly investment required relative to company yearly revenue
Average yearly investment required in EUR million
Please explain your answer 1000 character(s) maximum
16. In your view, in which areas will investments be most required to achieve the needed transformation? Please quantify, where possible, the investment in each area [Use the number scale to select the level for each option]
Connectivity infrastructure
Edge cloud
Cybersecurity

Network management
Other
Please specify "Other" 100 character(s) maximum
Connectivity infrastructure investment required in EUR million
Edge cloud investment required in EUR million
Cybersecurity investment required in EUR million
Network management investment required in EUR million
Other (as specified above) investment required in EUR million
Please explain your answer 1000 character(s) maximum
17. What will be the sources of revenues of the electronic communications sector and the ways to monetise the investments in business transformation over the next 10

Please explain your answer

1000 character(s) maximum

years?

in the	ext 10 years?
Use d	&drop or the up/down buttons to change the order or <u>accept the initial order</u> .
	Network sharing
	Co-investment Co-investment
::	Cooperation with towercos
::	Cooperation with vertical industries
::	Cooperation with online players
::	Cooperation with neutral hosts
::	Mergers & acquisitions
#Pleas	Mergers & acquisitions Other Specify "Other" acter(s) maximum
Pleas	Other Specify "Other"
Pleas Pleas mode	Specify "Other" acter(s) maximum xplain your answer, and describe what would be the challenges of these cooperation
Pleas Pleas mode	Specify "Other" acter(s) maximum
Pleas Pleas mode	Specify "Other" acter(s) maximum Explain your answer, and describe what would be the challenges of these cooperation acter(s) maximum It funding mechanisms do you foresee as being currently able to finance the
Pleas Pleas mode	Specify "Other" acter(s) maximum Explain your answer, and describe what would be the challenges of these cooperation aracter(s) maximum
Pleas mode 1000 19. W	Specify "Other" acter(s) maximum Explain your answer, and describe what would be the challenges of these cooperation acter(s) maximum It funding mechanisms do you foresee as being currently able to finance the

20. Do you expect vertical industries to contribute significantly to investments in new digital infrastructures (e.g. for automated driving, manufacturing & logistics, health applications)? If so, please describe how this may develop in terms of business /cooperation models. Mention also any obstacles that may exist to the development of such forms of raising financing, and how they could be resolved.

Yes

O No

Please explain your answer

10	000 character(s) maximum					

Section 2. Fairness for consumers

Under the current regulatory framework for electronic communications, the universal service rules ensure that the public sector provides a safety net, set at the Union level, to ensure that at least the minimum electronic communications services (broadband internet access and voice communications) are available to all consumers and at an affordable price. Member States can fund these "universal service obligations" using public funds or by setting up a sharing mechanism between providers of electronic communications.

Universal service focuses on the **affordability** to consumers with low income or special social needs. The current rules require Member States to ensure that consumers have access at an affordable price to an available adequate broadband internet access service at a fixed location. Affordability is ensured with support to consumers or with special tariff options or packages. The adequate broadband has been defined in different Member States to correspond to different bandwidths currently up to 30 Mbps for download.

To ensure general coverage, the market has a leading role to play in ensuring the **availability** of broadband. In areas where the market would not deliver, there are Union and national funds available. Universal service is used for the availability of a connection only where neither the market nor public funds have provided a connection and following an end-user request.

According to the 2022 Digital Economy and Society Index ("DESI") report,[9] at least one broadband internet access network is **available** to all households in the EU when considering all major technologies. Coverage of next generation access ("NGA") technologies capable of delivering download speeds of at least 30 Mbps reached 90% in 2021. Fixed very high capacity networks covered 70% of EU homes in 2021. Mobile 4G coverage of populated areas reached 99.8%. Broadband coverage of rural areas remains challenging as 8.5% of

households are not covered by any fixed network. The **take-up** of fixed broadband was 78% of EU households in 2021. In 2021, 87% of people used a mobile device to access the internet.

However, some consumers, in particular persons with disabilities, still face barriers to access those networks and technological developments on equal basis with others.

In relation to **affordability**, at EU level, retail prices of fixed and mobile broadband offers became cheaper than previous year among all household baskets in 2021 [10] in each usage /speed category. The price decreases varied between different baskets from around 6.4% to over 13%.

The availability and affordability of broadband to European consumers benefit a wide range of players, including providers of online content, applications and services that also benefit from the opportunities and increased demand.

However, the current economic conjuncture, the rising inflation and cost of energy for the businesses, and some of the technological and market developments indicated in the previous section are likely to lead to upwards pressure on costs for consumers at least in the short term.

Questions

^[9] Available at https://digital-strategy.ec.europa.eu/en/policies/desi.

^[10] See, the 2022 Digital Economy and Society Index, Connectivity study, "Mobile and Fixed Broadband Prices in Europe 2021", available at https://digital-strategy.ec.europa.eu/en/library/mobile-and-fixed-broadband-prices-europe-2021.

21. In your opinion and considering the overall economic context, is the access to broadband at an affordable price for consumers likely to evolve in the next 10 years?

	Price	Likely to increase	Likely to remain the same	Likely to decrease	Do not know
Broadband speed up to					
30 Mbps					
Broadband speed					
between 30 and 100 Mbps					
Broadband speed 1Gbps					
or above					

Please explain your answer
1000 character(s) maximum
22. In your view, has the universal service regime been an efficient and effective tool in
protecting consumers with low income or special social needs? [Only one option can be
selected]
Significantly
Moderately
Little
Not at all
Do not know
- Do not know
Please explain your answer
1000 character(s) maximum
23. In your view, has the universal service regime been an efficient and effective tool to ensure equal access for persons with disabilities, including access to assistive equipment? [Only one option can be selected]
Significantly
Moderately
Little
Not at all
Do not know
Please explain your answer
1000 character(s) maximum
24. In your view, does the universal service regime answer the future connectivity
needs that should be ensured for all consumers? [Only one option can be selected]
Yes
© No
Do not know
DO HOURIOW

possible shortcomings of the universal service regime.
1000 character(s) maximum
25. In your view, what do the expected market and technological developments described in Section 1 mean for the universal service regime? [Only one option can be
selected]
The current universal service regime should be maintained
The universal service regime should evolve
The universal service regime will not be needed
Do not know
Please explain your response. In case of a positive reply, please indicate why the universal
service should be maintained or in what ways the universal service regime should evolve? (e. g. its scope, its purpose, the contributors to its financing, the users that benefit from it, etc.) 1000 character(s) maximum
26. The current source for financing the universal service in electronic communications is public general budget and/or financing from providers of electronic communications networks and services. What should be in your view the appropriate way for financing the universal service in electronic communications in the next 10 years? [Multiple options can be selected] Public general budget (as currently) Providers of electronic communications networks and services (as currently) Widen the range of providers to include online digital players or data generators that benefit from connectivity or only a set of them
Other ways of financing
Please specify "Other ways of financing"
100 character(s) maximum
Please explain your answer

1000 character(s) maximum

Please explain your answer. In case of a negative reply, please indicate which are are the

27. If you answered in the previous question that the range of providers should widened, how should contributions to financing from private entities (i.e. providers electronic communications, digital online players and/or data generators) to universal service regime be structured? [Only one option can be selected] All should contribute equally Contribution should be in proportion to certain criteria Other	of
*Please specify "Other"	
100 character(s) maximum	
Please explain your answer; if you consider that contribution should depend on cerciteria, please indicate the relevant criteria. 1000 character(s) maximum	tain
On Outside universal comics, sould other masses of support to consumers to one	
28. Outside universal service, could other means of support to consumers to ensumers to ensumer affordable access to broadband be envisaged? [Only one option can be selected]	ure
© Yes	
No	
No opinion	
Please explain your answer; if you reply yes, please explain which other means of support	
could be envisaged.	
1000 character(s) maximum	
29. Would a dedicated EU-wide fund be useful? [Only one option can be selected]	
Yes, it would be useful for support to ensure that consumers have affordable access to broadband in general	€
Yes, it would be useful for support to ensure that consumers have affordable	Э

access to broadband only in specific crisis circumstances to address acute but

temporary difficulties

 Yes, it would be useful for network deployment, especially in rural areas No, it would not be useful
Please explain your answer; If you reply yes, please explain whether a distinction should be made between all consumers and those with low income or special social needs. 1000 character(s) maximum
30. If you answered that a fund would be useful, who should contribute to the dedicated EU-wide fund? [multiple answers are possible]
Public general budget
Providers of electronic communications networks and services
Online players or data generators that benefit from connectivity
Other ways of financing or other possible contributors
Please explain your answer
1000 character(s) maximum
31. From an affordability perspective, what is your view regarding the retail price can on intra-EU communications (i.e. EUR 0.19 per minute for calls and EUR 0.06 per SM message, both excluding VAT) introduced by an amendment to the Open Internation, and which is set to expire on 14 May 2024?
No need for retail price regulation in the future
The current retail price regulation should be extended for some years
The current retail price regulation should be maintained and adjusted
Other
Please specify "Other"
100 character(s) maximum

Please explain your answer

Section 3. Barriers to the Single Market

Regulatory intervention has so far been quite successful in lifting barriers to market entry in electronic communications fixed networks. The emergence of competition after regulatory intervention made it possible to reduce the number of markets that national regulators need to assess ex-ante from 18 retail and wholesale markets in the 2003 Recommendation to two fixed wholesale markets currently identified in the 2020 Recommendation. Still, some barriers persist in the fixed markets. As regards mobile markets, the ex-ante regulation of termination markets is no longer recommended due to the introduction of single Union-wide termination rates.

Looking at on-going and future developments, such as, Machine to Machine services, internet of things (IoT) deployment, virtualisation of networks, etc., the case for a full integration of the single market for electronic communications appears to be stronger. However, despite the Commission's aim to promote the EU single market, EU electronic communications markets remain essentially national, which prevents certain economies of scale from being achieved.

Roaming policy, an important step in lowering barriers to the EU single market, reflects the existence of separate national markets by allowing "roam like at home" to address periodic travel needs. The Roaming Regulation provides for safeguards to prevent abusive or anomalous use of roaming services abroad at domestic prices (such as permanent roaming); this is because, in the absence of a full integrated telecoms single market, such practices might put at risk the financial sustainability of such calls.

In addition, radio spectrum policy is a key element to boost EU competitiveness and innovation. Without pre-empting the need for a thorough analysis of the radio spectrum market in the EU, the question emerges to what extent the potential development of a more coherent radio spectrum market in the EU as opposed to the current fragmented national radio spectrum management practices (including e.g. concerning satellite communications and vertical use cases), can lead to more favourable investment conditions. Furthermore, in the context of a challenging geopolitical climate, the question arises whether it is necessary to update the existing spectrum governance framework so as to strengthen the EU strategic autonomy and reduce precarious dependencies.

Questions

32.	What	future	developments	in	terms	of	technological	developments,	new
арр	lication	ns, netw	ork architecture	or	function	ning	(or other) coul	d further promot	e the
dev	elopme	ent of the	e digital single m	ark	et?				
10	00 charac	cter(s) max	imum						

33. In your view, are there obstacles to the full integration of the single market for electronic communications? If so, please explain what, from your point of view those obstacles are (do they relate to the rules governing the general authorisation, the application of the country of origin/country of destination principle with respect to supervisory rules, the bodies in charge of monitoring and enforcement, etc.)? If you consider no obstacles to the full integration of the single market exist, what would be in your view the reasons why providers of ECNs generally do not offer their services EU-wide?

1000 character(s) maximum	000 character(s) maximum			

34. Are there identifiable/expected cost savings or other efficiencies that could arise from the EU-wide deployment of infrastructure and/or provision of services by providers of ECNs? If so, please describe the type/category of cost savings (e.g. in terms of network management, service provision, regulatory cost savings, administrative burdens, etc.).

[Fill in the table and substantiate your answer as much as possible.]

Type/category of cost savings	Expected cost savings in EUR million for the next 10 years
Network management	
Service provision	
Regulatory	
Administrative burdens	

Provide further responses if necessary

	Type/category of cost savings	Expected cost savings in EUR million for the next 10 years
1		
2		
3		
4		

1000 character(s)	maximum	
communication describe the ty	iew, do obstacles exist to cross- ns providers in the EU? If you co pe/category of obstacles and indica se. What opportunities for cost sav if those obstacles were removed?	nsider that obstacles exist, please te what steps/actions could be taker
1000 character(s)	maximum	
_	ew, could there be benefits from a EU? If yes, please explain what tho	
market in the possible, quan	EU? If yes, please explain what tho tify those benefits. What steps/action spectrum market in the EU?	se benefits would be and, as far as
market in the possible, quan integrated radi 1000 character(s) 37. In your view value, risk and scheme for sinfrastructure/scompared to in	EU? If yes, please explain what tho tify those benefits. What steps/action o spectrum market in the EU? maximum w and without prejudging any policy of cost of implementing a common spectrum use in well justified cost of service, significant added value of individual Member State authorisation.	se benefits would be and, as far as as as could be taken to promote a more direction, what would be the added on EU-level licensing/authorisation ases (e.g. cross-border reach of an EU joint authorisation scheme ions)? Please indicate the areas in
market in the possible, quan integrated radi 1000 character(s) 37. In your view value, risk and scheme for sinfrastructure/scompared to in which such a sinfrastructure as the such as th	EU? If yes, please explain what tho tify those benefits. What steps/actions o spectrum market in the EU? maximum w and without prejudging any policy and cost of implementing a common spectrum use in well justified content in the EU? service, significant added value of individual Member State authorisations scheme would be most useful (e.g. in the content in the EU?	se benefits would be and, as far as as as could be taken to promote a more direction, what would be the added on EU-level licensing/authorisation ases (e.g. cross-border reach of an EU joint authorisation scheme ions)? Please indicate the areas in
market in the possible, quan integrated radi 1000 character(s) 37. In your view value, risk an scheme for sinfrastructure/scompared to in	EU? If yes, please explain what tho tify those benefits. What steps/actions o spectrum market in the EU? maximum w and without prejudging any policy of cost of implementing a common spectrum use in well justified conservice, significant added value of individual Member State authorisations scheme would be most useful (e.g. in use cases).	se benefits would be and, as far as as as could be taken to promote a more direction, what would be the added on EU-level licensing/authorisation ases (e.g. cross-border reach of an EU joint authorisation scheme ions)? Please indicate the areas in

38. Do you consider the participation of non-EU countries or entities in technical preparatory work for EU decisions on spectrum harmonisation or international negotiation matters on spectrum (such as e.g. within the European Conference of Postal and Telecommunications Administrations (CEPT)) as a potential issue of concern for EU sovereignty, resilience or security? If yes, to what extent is it a concern? Please indicate what institutional structures or mechanisms would be best suited to allow the EU to monitor spectrum policy matters in international

organisations, and to undertake the technical preparations concerning the Union's decision-making process including before and during international negotiations concerning spectrum policy matters?

1000	character(s) maximum			

39. In your view, what would be the added value, risk and cost of addressing cases of radio frequency interference in EU Member States from third countries (notably those that may potentially have serious effects on more than one Member State) only at EU level (i.e. whereby the EU acts in unity) instead of at the level of each affected Member State (acting individually)?

1	000 cl	haracter(s)	maximum				

Section 4. Fair contribution by all digital players

The amount of data exchanged – and harvested – is larger than ever and will increase, as the global consumer internet traffic has grown with 34.4 % CAGR since 2015.[11] The metaverses and virtual worlds, the rapid move towards cloud, the use of innovative technologies online are making this even more evident. However, there also seems to be a paradox between increasing volumes of data on the infrastructures and alleged decreasing returns and appetite to invest in network infrastructure. Some electronic communications operators, notably the incumbents, call for the need to establish rules to oblige those content and application providers ("CAPs") or digital players in general who generate enormous volumes of traffic to contribute to the electronic communications network deployment costs. In their view, such contribution would be "fair" as those CAPs and digital players would take advantage of the high-quality networks but would not bear the cost of their roll-out.

Conversely, CAPs and other digital players argue that any payments for accessing networks to deliver content or for the amount of traffic transmitted would not only be unjustified, as the traffic is requested by end-users and costs are not necessarily traffic sensitive (notably in

fixed networks), but would also endanger the way the internet works and likely breach net neutrality rules.

Other stakeholders caution against rushed regulatory intervention. Some stakeholders argue that an accurate management of data traffic could have a positive impact on the environmental footprint of data traffic. This discussion has to be seen also in light of the European Declaration on Digital Rights and Principles,[12] which includes a statement according to which all market actors benefiting from the digital transformation should assume their social responsibilities and make a fair and proportionate contribution to the costs of public goods, services and infrastructures, for the benefit of all people living in the EU. In the European Declaration on Digital Rights and Principles, emphasis is also put on the protection of a neutral and open internet where content, services, and applications are not unjustifiably blocked or degraded, which is already enshrined in the Open Internet Access Regulation.

Questions

^[11] GSMA: The Internet Value Chain 2022 - May 2022.

^[12] Chapter II, 2(c) of the European Declaration on Digital Rights and Principles for the Digital Decade, available online at: https://ec.europa.eu/newsroom/dae/redirection/document/92399.

40. Quantify (in EUR million), as in the format below, your direct investments in network infrastructure and/or other digital infrastructure capable of optimizing network traffic within or relevant for the EU Member States for every year between 2017 and 2021. Please provide separate figures for each infrastructure category, both in absolute terms and as percentage of the revenues generated within the EU each year (here "network infrastructure" is to be understood in broad terms, e.g. at several different network layers, core, distribution and access network, including even undersea cables; "other digital infrastructure" is also to be interpreted broadly, e.g. hosting, data transport, data centres, CDNs, etc.)

Please provide estimates for every year between 2017 and 2021.

	Specify other network /digital infrastructure you provide data for	2017	2018	2019	2020	2021
Core network						
Distribution network						
Access network						
Undersea cables						
Other network						
infrastructure (please						
specify)						
Other network						
infrastructure (please						
specify)						

Other network			
infrastructure (please			
specify)			
Hosting infrastructure			
Content delivery			
networks			
Data centres			
Data transport			
Other digital			
infrastructure (please			
specify)			
Other digital			
infrastructure (please			
specify)			
Other digital			
infrastructure (please			
specify)			

	n network infrastructure and/or other digital infrastructure optimizing network traffic in EUR million within or relevant for
the EU Member States.	philing network traine in Lort million within or relevant for
	million EUR
In 2021, as a percentage to	the revenues generated within EU Member States:
0-5%	
[©] 6-10%	
[©] 11-15%	
[©] 16-20%	
Over 20%	
Please explain your answer	
1000 character(s) maximum	

41. What are your total planned future investments in network infrastructure and/or other digital infrastructure capable of optimizing network traffic from today until 2030 within or relevant for the EU Member States? Please specify both in absolute terms (in EUR million) as well as percentage increase compared to previous years.

Please provide estimates for every year between 2022 and 2030.

	Specify other network /digital infrastructure you provide data for	2022	2023	2024	2025	2026	2027	2028	2029	2030
Core network										
Distribution										
network										
Access										
network										
Undersea										
cables										
Other										
network										
infrastructure										
(please										
specify)										

Other					
network					
infrastructure					
(please					
specify)					
Other					
network					
infrastructure					
(please					
specify)					
Hosting					
infrastructure					
Content					
delivery					
networks					
Data centres					
Data					
transport					
Other digital					
infrastructure					
(please					
specify)					

Other digital					
infrastructure					
(please					
specify)					
Other digital					
infrastructure					
(please					
specify)					

	EUR million
Planned future total d	rect investment in network infrastructure in million EUR within
elevant for the EU Me	mber States in 2023
	million EUR
n 2023, as a percenta	ge to the revenues generated within EU Member States:
0-5%	
[©] 6-10%	
[©] 11-15%	
[©] 16-20%	
Over 20%	
1000 character(s) maximum	d of directors, etc.)
1000 character(s) maximum	
1000 character(s) maximum	the share of network investments that you indicated in respon
1000 character(s) maximum 12. Indicate how much o Q40 has exceeded	the share of network investments that you indicated in respon the investments you planned, including when they depended
1000 character(s) maximum 12. Indicate how much 12. Q40 has exceeded	the share of network investments that you indicated in respon
1000 character(s) maximum 12. Indicate how much 12. Q40 has exceeded	the share of network investments that you indicated in respon the investments you planned, including when they depended
22. Indicate how much o Q40 has exceeded egulatory obligations	the share of network investments that you indicated in responthe investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years.
22. Indicate how much o Q40 has exceeded egulatory obligations For fixed network invest	the share of network investments that you indicated in responthe investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years.
22. Indicate how much o Q40 has exceeded egulatory obligations For fixed network invest 0 - 20% 21 - 40%	the share of network investments that you indicated in responthe investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years.
1000 character(s) maximum 12. Indicate how much o Q40 has exceeded egulatory obligations For fixed network invest 0 - 20% 21 - 40% 41 - 60%	the share of network investments that you indicated in responthe investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years.
2. Indicate how much o Q40 has exceeded egulatory obligations For fixed network invest 0 - 20% 21 - 40% 41 - 60% 61 - 80%	the share of network investments that you indicated in responthe investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years.
22. Indicate how much o Q40 has exceeded egulatory obligations For fixed network invest 0 - 20% 21 - 40% 41 - 60%	the share of network investments that you indicated in responthe investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years.
1000 character(s) maximum 12. Indicate how much o Q40 has exceeded egulatory obligations For fixed network invest 0 - 20% 21 - 40% 41 - 60% 61 - 80% Over 80%	the share of network investments that you indicated in respont the investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years. ment costs:
1000 character(s) maximum 42. Indicate how much to Q40 has exceeded regulatory obligations or fixed network invest 0 - 20% 21 - 40% 41 - 60% 61 - 80%	the share of network investments that you indicated in respont the investments you planned, including when they depended (e.g. radio spectrum), over the last 5 years. ment costs:

[©] 61 - 80%	
Over 80%	
Please explain your answer, pro 1000 character(s) maximum	viding a separate assessment for fixed and mobile networks
networks over the last five y sources of data and the shar	f traffic transmitted (inbound/outbound) through your rears on a year-on-year basis. Please indicate the main e of traffic using CDNs. Please reply to this question by tributors by name and provide the % of total traffic they
1st largest contributor:	
100 character(s) maximum	
Share of 1st largest contributor: Only values between 1 and 100 are at	llowed %
2nd largest contributor:	
100 character(s) maximum	
Share of 2nd largest contributor:	
Only values between 1 and 100 are al	%
3rd largest contributor:	
100 character(s) maximum	
Share of 3rd largest contribu	
Only values between 1 and 100 are al	llowed %

[©] 41 – 60%

Ith largest contributor:	
100 character(s) maximum	
Share of 4th largest contributor:	
Only values between 1 and 100 are allowed	
%	
oth largest contributor:	
100 character(s) maximum	
Share of 5th largest contributor:	
Only values between 1 and 100 are allowed	
%	
6th largest contributor:	
100 character(s) maximum	
Share of 6th largest contributor:	
Only values between 1 and 100 are allowed	
%	
%	
7th largest contributor: 100 character(s) maximum	
th largest contributor:	
th largest contributor:	
7th largest contributor: 100 character(s) maximum	
7th largest contributor: 100 character(s) maximum Share of 7th largest contributor:	
7th largest contributor: 100 character(s) maximum	
7th largest contributor: 100 character(s) maximum Share of 7th largest contributor: Only values between 1 and 100 are allowed	
7th largest contributor: 100 character(s) maximum Share of 7th largest contributor: Only values between 1 and 100 are allowed %	
7th largest contributor: 100 character(s) maximum Share of 7th largest contributor: Only values between 1 and 100 are allowed % 8th largest contributor:	
7th largest contributor: 100 character(s) maximum Share of 7th largest contributor: Only values between 1 and 100 are allowed %	

Only values between 1 and 100 are allowed

9/	
9th largest contributor:	
100 character(s) maximum	
Share of 9th largest contributor:	
Only values between 1 and 100 are allowed	
10th largest contributor:	
100 character(s) maximum	
Share of 10th largest contributo	r:
Only values between 1 and 100 are allowed %	
Please explain your answer	
1000 character(s) maximum	
traffic demanded by the upgrade technologies. Over the last 5 y	ns can (partly) compensate for the increase in data es and the advancements in the relevant products and ears, what are the changes in your volume of data the "network layers" resulting from the evolution of
No significant change	
Decreased up to 5%	
Decreased by 6-10%	
Decreased by 11 – 15%	
Decreased by over 15%	
Please explain your answer	
1000 character(s) maximum	

46. Please specify the fees paid to providers of ECNs within EU Member States cumulatively for the last 5 years and provide an outlook for the next 5 years.

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
	(actual)	(actual)	(actual)	(actual)	(actual)	(actual)	(planned)	(planned)	(planned)	(planned)	(planned)
Transit fees											
(Euros)											
Transit fees											
as % of											
total											
revenues in											
EU MS											
Paid											
peering											
fees (Euros)											
Paid											
peering											
fees as %											
of total											
revenues in											
EU MS											

Please explain your answer, and if possible indicate the data source							
1000 character(s) maximum							

47. Indicate your share of traffic (sent or received) through transit and peering for the last 5 years and provide an outlook for the next 5 years.

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
	(actual)	(actual)	(actual)	(actual)	(actual)	(actual)	(planned)	(planned)	(planned)	(planned)	(planned)
% of transit											
within											
inbound											
traffic											
% of free											
peering											
within											
inbound											
traffic											
% of paid											
peering											
within											
inbound											
traffic											
% of transit											
within											
outbound											
traffic											

% of free						
peering						
within						
outbound						
traffic						
% of paid						
peering						
within						
outbound						
traffic						

Please explain your answer		
1000 character(s) maximum		

48. Indicate your charging methods and the general pricing trend(s) on the IP market (increases/decreases/stable), particularly the proportion of paid peered traffic for the previous 5 years and provide outlook for the following 5 years.

Transit price change:

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
	(actual)	(actual)	(actual)	(actual)	(actual)	(actual)	(planned)	(planned)	(planned)	(planned)	(planned)
Decrease											
by more											
than 10 %											
Decrease											
by 1 - 10 %											
No change											
Increase by											
1 - 10 %											
Increase by											
more than											
10 %											

Paid peering price change:

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
	(actual)	(actual)	(actual)	(actual)	(actual)	(actual)	(planned)	(planned)	(planned)	(planned)	(planned)
Decrease											
by more											
than 10 %											
Decrease 1											
- 10 %											
No change											
Increase by											
1 - 10 %											
Increase by											
more than											
10 %											

Please explain your answer
1000 character(s) maximum
49. Specify the threshold above which you would consider a company to constitute a
so-called large traffic generator ("LTG") based on the percentage level of traffic loaded
on your network during peak time traffic (or any other classification that you may use).
You should refer to this categorization method in all questions referring to LTGs.
Please explain your answer
1000 character(s) maximum
50. In your view, over the last 5 years how have LTGs' investments in digital
infrastructure and other innovations (e.g. evolution of compression algorithms)
impacted the costs of network deployment investments of the network operators
related to the increase of data traffic?
They increased by 20% or more
They increased up to 20%
They did not change
They decreased by up to 20%
They decreased by 20% or more
Please explain your answer
1000 character(s) maximum

51. What is today the share of your network investment incremental costs caused by the increases of data traffic coming from LTGs, you defined in Q49? What was this share 10 years ago and how is it expected to evolve in the next 10 years? Please provide a separate assessment for fixed and mobile networks.

For fixed network investment costs:

	In 2012	In 2022	In 2032
0 - 20%			
21 - 40%			
41 – 60%			
61 - 80%			
81 - 100%			

For mobile network investment costs:

	In 2012	In 2022	In 2032
0 - 20%			
21 - 40%			
41 – 60%			
61 - 80%			
81 - 100%			

1000 character(s) maximum
52. Are there any obstacles preventing providers of ECNs from charging digita
players for increased data traffic through their networks? [Only one option can be
selected]
No
© Yes
I do not know
Please explain your answer. In particular, if you reply is yes, please explain the reasons (e.g.
egal, regulatory, other)
1000 character(s) maximum
over electronic communications networks of a potential mechanism whereby the
over electronic communications networks of a potential mechanism whereby the argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode?
argest generators of traffic would contribute to network deployment, and/or would be
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode?
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer 1000 character(s) maximum
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer 1000 character(s) maximum 64. The European Declaration on Digital Rights and Principles states that all digital
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer 1000 character(s) maximum 64. The European Declaration on Digital Rights and Principles states that all digital players benefiting from the digital transformation should contribute in a fair and
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer 1000 character(s) maximum 64. The European Declaration on Digital Rights and Principles states that all digital players benefiting from the digital transformation should contribute in a fair and proportionate manner to the costs of public goods, services and infrastructures to the
Please explain your answer 1000 character(s) maximum 64. The European Declaration on Digital Rights and Principles states that all digital players benefiting from the digital transformation should contribute in a fair and proportionate manner to the costs of public goods, services and infrastructures to the penefit of all people living in the EU. Some stakeholders have suggested a mandatory
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer 1000 character(s) maximum 64. The European Declaration on Digital Rights and Principles states that all digital players benefiting from the digital transformation should contribute in a fair and proportionate manner to the costs of public goods, services and infrastructures to the penefit of all people living in the EU. Some stakeholders have suggested a mandatory mechanism of direct payments from CAPs/LTGs to contribute to finance network
argest generators of traffic would contribute to network deployment, and/or would be subject to obligations regarding data delivery mode? Please explain your answer 1000 character(s) maximum 64. The European Declaration on Digital Rights and Principles states that all digital players benefiting from the digital transformation should contribute in a fair and proportionate manner to the costs of public goods, services and infrastructures to the penefit of all people living in the EU. Some stakeholders have suggested a mandatory mechanism of direct payments from CAPs/LTGs to contribute to finance network deployment. Do you support such suggestion and if so why? If no, why not? [Only one
Please explain your answer 1000 character(s) maximum 1014. The European Declaration on Digital Rights and Principles states that all digital players benefiting from the digital transformation should contribute in a fair and proportionate manner to the costs of public goods, services and infrastructures to the penefit of all people living in the EU. Some stakeholders have suggested a mandatory mechanism of direct payments from CAPs/LTGs to contribute to finance network deployment. Do you support such suggestion and if so why? If no, why not? [Only one option can be selected]

Please explain your answer
1000 character(s) maximum
55. In case you answered yes to Q54, who should be the:
a) Main contributors, and why? [Only one option can be selected]
Digital online players/traffic generators in general (e.g. Online content providers)
Certain digital online players (e.g. Largest traffic generators)
Others
Please specify "Others"
100 character(s) maximum
Please explain your answer
1000 character(s) maximum
55. b) Beneficiaries, and why? [Only one option can be selected]
All providers of internet access services
All ECN providers (including wholesale-only undertakings for example)
Others
*Please specify "Others"
100 character(s) maximum
Too Gharastor(s) maximum
Please explain your answer
1000 character(s) maximum

56. In case you answered yes to Q54, what would be the expected benefits/advantages and for whom? (quantify, timing)

Please explain your answer

	e explain your answer
1000 0	character(s) maximum
ne fo	o you see any possible risks of a contribution to finance network deployment in present it is a property or answer the set of the se
l leo di	drags drap or the un/down buttons to change the order or accept the initial order
Use di	Irag&drop or the up/down buttons to change the order or accept the initial order. Negative effects on the incentives for innovation
	Negative effects on the incentives for innovation
iii	Negative effects on the incentives for innovation Sustainability within the internet ecosystem
#	Negative effects on the incentives for innovation Sustainability within the internet ecosystem
#	Negative effects on the incentives for innovation Sustainability within the internet ecosystem Negative consequences for consumers Negative consequences on medium/small traffic generators
# # #	Negative effects on the incentives for innovation Sustainability within the internet ecosystem Negative consequences for consumers Negative consequences on medium/small traffic generators Negative consequences on the competition between large and small providers of ECNs

[Multiple answers are possible]
Excluding medium/small traffic generators
Mandatory ratio into green (lower energy consumption) investment
Other
I do not know
*Please specify "Other"
100 character(s) maximum
Please explain your answer
1000 character(s) maximum
players benefiting from the digital transformation should contribute in a fair and proportionate manner to the costs of public goods, services and infrastructures to the benefit of all people living in the EU. To achieve this, some stakeholders have suggested to introduce a mechanism consisting of a EU/national digital contribution or fund. Do you support such suggestion and if so why? If not, why not? [Only one option
can be selected]
No
Yes
I do not know
Please explain your answer
1000 character(s) maximum
61. In case you answered yes to Q60, who should finance such EU/national digital contribution or contribute to such fund?

59. What mitigating measures could be put in place to avoid the risks indicated in Q58?

Please explain your answer

1000 character(s) maximum

	case you answered yes to Q60, what should this EU/national digital contribution
or tun	d finance?
Use di	rag&drop or the up/down buttons to change the order or accept the initial order.
#	Future network deployments
H	Protect most vulnerable consumers
iii	Increased costs related to increased traffic
#	Other
Pleas	e specify "Other"
	haracter(s) maximum
Pleas	e explain your answer
	character(s) maximum
You m	ay upload a written contribution that you think is relevant to better explain your
	(max. 10 pages). Please, mark those contribution as "Confidential", which you do
	sh to be published.
	e upload your file.
	aprodu your mor
Confi	dontiality
Com	dentiality
*The (Commission will publish all contributions to this exploratory consultation. Your
	oution will be published as submitted. If you consider that your replies to certain
	ons of the questionnaire are confidential, please mark those questions as confidential
•	Responses to questions marked as confidential will not be published.
	Question 1
	Question 2
	Question 3
	Question 4

Question 5 Question 6 Question 7 Question 8 Question 9 Question 10 Question 11 Question 12 Question 13 Question 14 Question 15 Question 16 Question 17 Question 18 Question 19 Question 20 Question 21 Question 22 Question 23 Question 24 Question 25 Question 26 Question 27 Question 28 Question 29 Question 30 Question 31 Question 32 Question 33 Question 34 Question 35

Question 36

Question 37

Question 38

- Question 39
- Question 40
- Question 41
- Question 42
- Question 43
- Question 44
- Question 45
- Question 46
- Question 47
- Question 48
- Question 49
- Question 50
- Question 51
- Question 52
- Question 53
- Question 54
- ___
- Question 55
- Question 56
- Question 57
- Question 58
- Question 59
- Question 60
- Question 61
- Question 62
- None